



KANSAS CITY SOUTHERN

February 17, 2016

Dear Mauricio,

On behalf of The Kansas City Southern Railway Company (KCSR), I would like to congratulate you and your company on a year free of hazmat incidents. As a token of our appreciation, we are pleased to award you with the Kansas City Southern 2015 Hazardous Material Shipper Safety Award.

KCS is committed to the safety of our employees, the quality of our services, and to being responsible stewards for the protection of our environment. This commitment includes the communities in which we and our customers operate. Protecting the environment and our employees via safe shipping procedures takes a commitment by both the KCSR and our customers. We are thankful that you share our focus on safety and our commitment to being environmentally conscious in the shipping of your hazardous materials.

Our daily decisions and actions at KCSR are guided by the following Health, Safety, Security and Environmental (HSSE) principles:

- Commitment to the continual improvement of the HSSE management system
- Providing the necessary training to promote safe work behavior and compliance with rules and operating practices
- Efficient use of natural resources to minimize emissions, reduce waste generation and prevent pollution
- Integration of HSSE responsibilities and considerations into daily operations and business decision-making processes
- Participation in the development of sound risk management policy within the transportation and chemical sectors
- Dedicating resources to improve employee security awareness and upgrade physical and cyber-security systems

We are proud to be your business partner where we share a continued focus to learn and improve safe shipping practices. Congratulations on a successful year of hazmat shipping and best of luck for continued success in 2016.

Sincerely,

Brian Hancock
EVP and Chief Marketing Officer
Kansas City Southern